

DELLISART

Hotel Management - Revenue Management





Dellisart is a leading Hotel Management company

We focus on major premium brands with a concentration of Extended Stay and Limited Service properties.

- Our Executive team has an accumulative 200 years of “hands-on” hospitality experience with a focus on limited service and extended stay hotels.
- We manage like a boutique company focused on our owners’ and partners’ objectives delivering the highest level of returns.
- Maintaining excellent client relationships are at the heart of who we are.
- Honesty, transparency and solid communications are the pillars we manage by each and every day.
- We are hotel owners as well, so our viewpoint and decision making is always what is best for the operation and the owner.

We employ a variety of tactics to drive success, including:

- Proforma modeling
- Competitive benchmarking
- Profit improvement
- Detailed analysis of market trends, monthly reporting and analysis
- Dynamic pricing strategies
- At Dellisart, we measure our success on the balanced achievement of three simple goals:
- Outstanding profit distribution to our investors
- Superior guest service and a high quality experience
- Employee satisfaction



- Regular in-depth interaction between corporate staff and property management.
- We're committed to open and transparent communications with our owners.
- By working together, we ensure that our development and operations planning are well thought out and balanced to meet our owners' long and short-term financial goals.
- One of the top third-party management companies in America.
- Let us help you meet and exceed your financial and hospitality goals.



Pre-opening

- Accounting & Financial Reporting
- Purchasing/Procurement
- Guest Satisfaction
- Sales & Marketing Support
- Benchmarking & Profit Improvement
- Preventative Maintenance
- Team Member Satisfaction

Team of professional experts

- Multi levels of service
- Non-compete promise
- Certified by major brands: Hyatt, IHG, Carlson, Wyndham, Choice and others



Permitting

- Construction Management
- FF&E Purchasing and Installation
- Plan Development & Review
- Loan Draw Management
- Brand Inspections
- Proforma Modeling
- Market Analysis
- Brand Contract Negotiations



How can we help your hotel drive superior top line revenue with our revenue management program?

- Dellisart Revenue Management can assume the role of revenue manager for your property and work in an advisory capacity giving you the support your hotel needs, at the right time.
- Dellisart Revenue Management can provide you with expert hotel revenue management advice, consulting and training in all areas of hotel revenue management.
- Our approach is that of flexibility, making our hotel revenue management strategy services a cost-effective, viable option for your hotel, tailored to meet your needs and your budget.


Why choose Dellisart to manage your hotel Revenue Management?

- We have the confidence, knowledge and experience to support your business in all areas of revenue management.
- Our Revenue Management services are customized for each hotel, and we never use a cookie cutter approach
- We would never take on a project we do not think we can deliver
- We employ time tested proven strategies to produce results
- We work within agreed time scales to meet your expectations
- We work as part of your team, understanding your business and your values
- We value your business and love what we do
- Our services are a much better cost value than the brands

For more information, please contact:

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